

Minutes  
Board of Directors Meeting  
February 19, 2010

President, Tom Shirley, called Board of Directors meeting to order at approximately 5:22pm at McKenna Events Center in New Braunfels, Texas. All directors were present except Candy Cooke and past president Bridgett Blankenship.

Bobby Shafer motioned to wave the reading of the minutes of August 2009 meetings as they had been previously approved via email. This was seconded and passed.

Financial Reports:

Treasurer Mike Braught presented the financial report covering September 1, 2009-February 15, 2010, copy of which is attached to minutes. The board also was presented with an outline of estimated income/expenses for February 2010 meeting, copy of which is attached to the minutes. It detailed expenses such as the cost of underwriting the USPAP books which caused ATA to have an overall loss for this meeting. These figures did not include last minute registrations but was a good estimated outline.

Old Business:

It was reported that ATA now had 112 members with 4 new members as of the meeting.

The proposed June 2010 meeting in Katy was then discussed. John Macy, Gale Pospisil and Tom Shirley had all done research of the possible hosting sites for this event with the best lead being the Merrill Center which was unfortunately booked for the desired period of time. The location, cost and time left to recruit attendees from the Bay area were all in question. Eileen Brown motioned to cancel June 2010 meeting. Bob Shafer motioned to push it back to June 2011. John Macy seconded and it was passed.

Next, the August 2010 meeting in Fredericksburg was discussed. Gale confirmed the Fredericksburg Inn and Suites had been booked and they would be offering a special room rate although they did not offer on-site catering. Therefore Gale found an off-site caterer, My Own Catering, which will cost ATA more than usual but appears to be one of the best options.

A list of the most recently offered courses by ATA was then handed out to assist in choosing August 2010 course options. Frank Baker made a motion to offer another "Appraisers Issues" type class on Friday, this was seconded and passed with the details of course material and approval for credit to be figured out via email in the near future. FHA, having not been offered since 2007, was suggested for Saturday. It was brought up that this was the course that was desired for the Bay Area meeting but it was then recognized that as long as it was taught by 2 different providers, appraisers would be allowed credit for each.

Then a raise in meeting fees was discussed. Board was unanimously against raising fees too much at any one time therefore there was a motion by Mike Braught to raise meeting fees for members and non-members by only \$10 beginning with the August 2010 meeting. This was seconded and passed.

#### New Business:

President Tom Shirley announced the results of the Executive Director's hiring process and indicated that Teresa Walker was chosen and that she & Gale would coordinate the transition before the end of February. She will be starting at Gale's \$400/month salary with reevaluation of these terms in the near future.

Frank Baker volunteered to conduct the annual audit of the ATA accounts. Bobby Shafer volunteered to write article for June newsletter and Eileen Brown volunteered to write for March newsletter.

The nominating committee was next topic. Normally past president, president, and vice president act as committee but with Bridgett Blankenship unavailable, past, past president, Bobby Crisp will sit in. Therefore nomination committee will consist of Bobby Crisp, Tom Shirley and Candy Cooke. Any of these people should be contacted for nominations.

Gale Pospisil then addressed board with the issue of prorated dues. Many people in past have only joined for one meeting to take advantage of member prices and then never returned therefore she suggested we do away with prorating of membership dues. Bobby Shafer motioned to no longer prorate dues to newly joining members, this was seconded and passed.

It was then suggested by Gale Pospisil that a change to ATA bylaws was in order. The change in question was that trainee members be considered as associate members. There was a consensus to address all members of ATA with this change of status of trainees before further action is taken.

Next the possibility of joining FACT (Foundation Appraisers Coalition of Texas) or some similar entity, as an association was discussed. Bobby Crisp addressed the board and relayed the success of a recent appraisers meeting in Las Vegas where there was much interest in starting a nationwide appraisers association. These non-profit associations provide representation of appraisers by lobbyists. These coalitions of appraisers have succeeded in getting laws passed with in their own states, such as regulation of AMCs. Bobby Crisp strongly suggested all members visit the websites of these coalitions such as FACT.

Last order of business was suggestions for February 2011 meeting dates. First choice being 11<sup>th</sup> and 12<sup>th</sup>, next choice being 25<sup>th</sup> and 26<sup>th</sup>. The availability of these dates are to be researched by Teresa Walker.

With no further business to discuss Tom Shirley made a motion to adjourn, this was seconded and passed. Meeting was adjourned at 6:33pm

Respectfully Submitted,  
Eileen Brown, Secretary