

Association of Texas Appraisers
Board of Director's Annual Meeting minutes
October 9, 2020 – 9:00 a.m. – 11:00 a.m.
Sheraton Hotel and Conference Center, Georgetown, TX

Ken Pruett called the meeting to order at 9:00.

Roll call of Directors was conducted by Secretary Cathy Harper. The present Directors were: President Ken Pruett, Vice President Pam Teel, Secretary Cathy Harper, Treasurer Steve Kahane, Dennis Crawford, Kim Mitchell, Curt Myrick, Roy Thompson, Chairman of the Board, Bobby Crisp. Online attendance: Kathy Tredway. Absent: Past President Ian Martinez, Laurie Fontana. Nine present, Mr. President. We have a quorum. Teresa Walker, Executive Director present.

Mr. Mike Brought was also present as a guest.

APPROVAL OF MINUTES

Cathy Harper introduced the minutes of the February Mid-Year meeting.

Steve Kahane made a motion to approve the minutes as presented, Pam Teel Seconded. All were in favor motion carried.

Cathy Harper introduced the minutes from an email meeting 2/26/20.

Pam Teel made a motion to approve the minutes as presented, Steve Kahane seconded, all were in favor, motion carried.

FINANCIAL REPORTS

2019-2020 Income & Expenses

Steve Kahane presented income and expense report for 2019-2020

Steve Kahane noticed there is some overlap in the financials as meeting was postponed from August Shifted to Apricot, changes date of monies received.

Income from conference delayed, income moved from past fiscal year to new fiscal year, shifting income.

We lost money last year, next year is uncertain.

We do not know profit /loss per meeting. Teresa will show breakdowns for future meetings to help determine profit/loss.

Pam Teel made a motion to approve the Financial report as presented, Kim Mitchell seconded, all were in favor, motion carried.

Audit report

Brandi Dunagan completed audit. Audit passed.

Proposed Budget for Fiscal Year 2020-2021

Should we be concerned about negative cash flow? We continue to have monies coming in.

Kim Mitchell makes a motion to accept the proposed budget for 2021, Dennis Crawford seconded. All in favor, motion carried.

Donation Account

Teresa and Bobby discussed having a separate account for donations. In order to donate to members when in need. Will funding for this account only come from the Donate button on the website or can budget send to the account?

May Directors checks be donation? Funding would be a separate issue.

The separate account could be used with Board discretion, without official quorum.

Kim Mitchell makes a motion to create a donation account, Dennis Crawford seconds, all in favor, motion carries.

Director's checks

All Directors will notify Teresa walker privately if they are donating their checks from this meeting.

MEMBERSHIP AND DESIGNATION REPORT

Teresa Walker presented report. Member ship has increased 11%, up to 319 from 287

Kim Mitchell has contacted some of the expired members, reported.

Bobby Crisp suggested some may want to become Associate members.

Renewals seem to be increasing due to "auto renewal".

Good job to membership team.

Kim Mitchell proposed the socials are good membership draws.

NEW BUSINESS

Upcoming ATA meetings

Dennis Crawford would like to have a meeting in Abilene

RIO Grande Valley (TBD)

Bobby Crisp and Pam Teel suggest nothing be planned until after the February New Braunfels Mid-Year Meeting.

DFW See above

Discussion regarding New Braunfels meeting education.

The survey results are as follows:

SURVEY RESULTS 49 ANSWERED

- 21 Appraisal Technology
- 20 Defensible Work file
- 15 Regression Analysis
- 14 Review Appraisals
- 14 Liabilities issues
- 13 Appraising Foreclosure
- 12 Appraising New Construction
- 11 Complaints
- 10 Report writing

Last technology classes were not helpful.

It would be good to have someone that isn't selling a product. Possibly we could hold webinars for technology.

Steve Kahane Proposes a class that shows comparison of different technologies. We couldn't have this built before February meeting. Possibly we can incorporate this into social meetings.

Friday afternoon short class. Defensible Work file class Melissa Bond has one.

Possibly Foreclosure for Saturday. There is a 4-hour class that Columbia is teaching.

Pam Teel Contract review is a subject we could cover. Would be a short one.

Possibly Melissa could shorten her 7-hour work file class.

Roy Thompson suggests 3 short classes.

We have had mobile appraising approved and a drone class approved. Possibly other technology classes would be approved.

We have to consider how many classes we have with different instructors as it costs more to bring in additional instructors.

Consensus is having three classes between Friday and Saturday

Defensible work file, Foreclosure

Possibly have Diana Jacobs mobile home class at other locations

How much will Columbia charge us for a class?

Hondros has the class and the books, can we buy and have our own instructor? Hondros is selling, may not be available.

We need to talk to Melissa Bond to find how much she charges.

Pam Teel will determine how much Columbia will charge.

Course decision is tabled until the evening board meeting.

New Braunfels (Feb 19-20, 2021) tabled until Evening meeting.

Motion to table a proposed meeting for Houston/Galveston

Annual Meeting TBD ~ August 2021

Discussions regarding special meetings to discuss items in between meetings. The bylaws allow the President to call special meetings. The secretary is to notify two weeks ahead of meeting.

Other Industry Meetings

Oct 19-21 AARO Virtual (and free)

Nov. 2-6 Appraisal Summit & Expo, Virtual

COMMITTEES

Professional Standards Committee Nothing to report

Program Committee all issues covered

Bylaws Committee nothing to report

Membership Committee Kim Mitchell challenges every member to recruit new members. Membership is increasing. Ken Pruet requests that Kim Mitchell writes an article regarding the benefits of being a member.

Nominating Committee **Outgoing Directors**

Kathy Tredway, Curt Myrick and Pam Teel

List of nominees. Election is ongoing online. Nominees:

Olivo Castille Jr.,

Angela Cromwell

Bryan Marlow

Rick Neighbors

Daniel Reininger
Frank Santos
Daniel Stadnick
Pam Teel
Roy Thompson
Kathy Tredway

Voting online ongoing, paper ballots available.

TAFAC Report Bobby Crisp reports he received an email from the chair regarding AQB issues committee from the Sept 22 meeting only regarding AQB.

Our Representative is Mike from NAA. He provided a report from last January and we just received the report. The report was supposed to be for our August meeting.

Most of the meeting covered the drafts they are working on the Practical applications of real estate appraiser. Drafts they are working on at AF are discussing how many students a mentor can have. How many reports required. Tighter requirements for mentors. It is unknown how many exposure drafts will occur.

Ken Pruett suggested that due to a new legislative session in Texas, maybe Greg Stevens would speak to us about statute of limitations for our reports.

December Newsletter Submission Volunteers

Possibly Greg Stephens would write one.

Kim Mitchell will write an article as well.

It is decided that new Board members write an article for the newsletter. Helps involvement.

Other New Business

None

Date and Time of next meeting

February 19, 2021, New Braunfels.

Curt Myrick makes a motion to adjourn, Kim Mitchell seconds, all in favor, meeting adjourned 11:01 am